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December 14, 2020

MEMORANDUM TO: Jeffrey I. Kessler

Assistant Secretary

for Enforcement and Compliance

FROM: James Maeder

Deputy Assistant Secretary

for Antidumping and Countervailing Duty Operations

SUBJECT: Decision Memorandum for Preliminary Results of Antidumping

Duty Administrative Review: Large Power Transformers from the Republic of Korea; 2018-2019; Preliminary Determination of No Shipments; and Preliminary Successor-in-Interest Determination

I. SUMMARY

The Department of Commerce (Commerce) is conducting an administrative review of the antidumping duty (AD) order on large power transformers (LPTs) from the Republic of Korea (Korea) for the period of review (POR) from August 1, 2018 through July 31, 2019. The review covers five producers/exporters of the subject merchandise: (1) Hyosung Heavy Industries Corporation (Hyosung); (2) Hyundai Electric & Energy Systems Co., Ltd. (Hyundai); (3) ILJIN; (4) Iljin Electric Co., Ltd. (Iljin); and (5) LSIS Co., Ltd (LSIS). We selected one respondent, Hyosung, for individual examination.

We preliminarily determine that Hyosung made sales of subject merchandise at less than normal value during the POR. We also preliminarily determine that LSIS had no shipments during the POR and that LS Electric Co., Ltd., is the successor in interest to LSIS.

II. BACKGROUND

On August 26, 2019, Hyosung requested an administrative review of its imports of LPTs. ABB Inc., one of the petitioners, also requested administrative reviews of certain producers/exporters of the subject merchandise from Korea on August 30, 2019. Hyundai and Iljin requested an

¹ In the request for review, the petitioners were identified as ABB Inc. *See* Petitioners' Letter, "Large Power Transformers from Republic of Korea – Petitioner's Request for 2018/2019 Administrative Review," dated August 30, 2019. In comments filed with respect to respondent selection, the petitioners were identified as ABB Inc. and SPX Transformers Solutions, Inc. *See* Petitioners' Letter, "Large Power Transformers from the Republic of Korea –



administrative review of their imports of LPTs on September 3, 2019. On October 7, 2019, in accordance with 19 CFR 351.221(c)(1)(i), we published a notice of initiation of the administrative review of the AD order on LPTs from Korea.²

In the Initiation Notice, we stated our intention, in the event we limit the number of respondents for individual examination, to select respondents based on U.S. Customs and Border Protection (CBP) data.³ We released the CBP data to interested parties under an administrative protective order on October 22, 2019, and invited interested parties to submit comments on the data as well as potential respondent selection. Based on a consideration of the comments, we determined that we could reasonably individually examine one producer/exporter in the current review (i.e., Hyosung) as the producer/exporter accounting for the largest volume of the subject merchandise from Korea, pursuant to section 777A(c)(2)(B) of the Tariff Act of 1930, as amended (the Act).⁴

On April 24, 2020, Commerce exercised its discretion to toll all deadlines for administrative reviews conducted pursuant to section 751(a)(1) of the Act by 50 days, thereby extending the deadline for the preliminary results until June 22, 2020. On June 12, 2020, we extended the deadline for issuing the preliminary results of the review to October 14, 2019.⁶ On July 21, 2020, Commerce exercised its discretion to toll the deadlines for all preliminary and final results in administrative reviews conducted pursuant to section 751(a)(1) of the Act, by a total of 60 days. As a result, the new deadline for the preliminary results is December 14, 2020.

DEADLINE FOR SUBMISSION OF UPDATED SALES AND COST III. INFORMATION

Given that most LPTs sold in the United States were made pursuant to long-term contracts and the production of LPTs in general involves long lead times, certain expenses reported by respondents in their sales and cost databases were based upon estimates. Consistent with prior segments of this proceeding, we instructed respondents to provide actual cost and expense data for amounts for which actual data existed as of a certain date, which in this review was December 31, 2019. Therefore, when available, Commerce relied upon reported actual costs and expenses (related to sales) through and including December 31, 2019, in determining the preliminary weighted-average dumping margins for mandatory respondent(s).

Petitioners' Comments on U.S. Customs and Border Protection Data for Respondent Selection," dated October 30, 2019. Thus, we refer to ABB Inc. and SPX Transformers Solutions, Inc., collectively, as the petitioners.

² See Initiation of Antidumping and Countervailing Duty Administrative Reviews, 84 FR 53411 (October 7, 2019) (Initiation Notice).

 $^{^3}$ Id.

⁴ See Memorandum, "Antidumping Duty (AD) Administrative Review of Large Power Transformers (LPTs) from the Republic of Korea (Korea): Respondent Selection Memorandum," dated December 13, 2018.

⁵ See Memorandum, "Tolling of Deadlines for Antidumping and Countervailing Duty Administrative Reviews in Response to Operational Adjustments Due to COVID-19," dated April 24, 2020.

⁶ See Memorandum, "Large Power Transformers from the Republic of Korea: Extension of Deadline for Preliminary Results of Antidumping Duty Administrative Review; 2018-2019," dated June 12, 2020.

⁷ See Memorandum, "Tolling of Deadlines for Antidumping and Countervailing Duty Administrative Reviews," dated July 21, 2020.

IV. SCOPE OF THE ORDER

The scope of this order covers large liquid dielectric power transformers (LPTs) having a top power handling capacity greater than or equal to 60,000 kilovolt amperes (60 megavolt amperes), whether assembled or unassembled, complete or incomplete.

Incomplete LPTs are subassemblies consisting of the active part and any other parts attached to, imported with or invoiced with the active parts of LPTs. The "active part" of the transformer consists of one or more of the following when attached to or otherwise assembled with one another: the steel core or shell, the windings, electrical insulation between the windings, the mechanical frame for an LPT.

The product definition encompasses all such LPTs regardless of name designation, including but not limited to step-up transformers, step-down transformers, autotransformers, interconnection transformers, voltage regulator transformers, rectifier transformers, and power rectifier transformers.

The LPTs subject to this order are currently classifiable under subheadings 8504.23.0040, 8504.23.0080 and 8504.90.9540 of the Harmonized Tariff Schedule of the United States (HTSUS). Although the HTSUS subheadings are provided for convenience and customs purposes, the written description of the scope of this order is dispositive.

V. PRELIMINARY DETERMINATION OF NO SHIPMENTS

On October 23, 2019, LSIS timely notified Commerce that it had no exports, sales, or entries during the POR, August 1, 2018 to July 31, 2019. Commerce issued a no-shipment inquiry to CBP, and CBP found no evidence of shipments from LSIS during the POR. Thus, based on record evidence, we preliminary determine that LSIS had no shipments during the POR. Consistent with Commerce's practice, we find that it is not appropriate to rescind the review with respect to LSIS but, rather, to complete the review and issue appropriate instructions to CBP based on the final results of this review. 10

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⁸ See LSIS's Letter, "Large Power Transformers from the Republic of Korea: LSIS Co., Ltd.'s No Shipment Letter," dated October 23, 2019.

⁹ See Memorandum, "Large Power Transformers from the Republic of Korea; 2018-2019 Administrative Review: No Shipment Inquiry with Respect to LSIS," dated November 21, 2019.

¹⁰ See, e.g., Certain Frozen Warmwater Shrimp From Thailand; Preliminary Results of Antidumping Duty Administrative Review, Partial Rescission of Review, Preliminary Determination of No Shipments; 2012–2013, 79 FR 15951, 15952 (March 24, 2014), unchanged in Certain Frozen Warmwater Shrimp From Thailand: Final Results of Antidumping Duty Administrative Review, Final Determination of No Shipments, and Partial Rescission of Review; 2012–2013, 79 FR 51306 (August 28, 2014); Magnesium Metal From the Russian Federation: Preliminary Results of Antidumping Duty Administrative Review, 75 FR 26922, 26923 (May 13, 2010), unchanged in Magnesium Metal From the Russian Federation: Final Results of Antidumping Duty Administrative Review, 75 FR 56989 (September 17, 2010).

VI. PRELIMINARY RESULTS OF SUCCESSOR-IN-INTEREST ANALYSIS

On May 8, 2020, LS Electric Co., Ltd. (LS Electric) submitted a request that Commerce initiate a successor-in-interest changed circumstances review, pursuant to section 751(b) of the Act and 19 CFR 351.216.¹¹ LS Electric stated that such a request was warranted as LSIS had changed its name to LS Electric Co., Ltd. 12 In addition, LS Electric further requested, under 19 CFR 351.221(c)(3)(ii) and (iii), that Commerce combine the notice of initiation of a changed circumstances review and the preliminary results of the requested review. 13

We are not initiating a separate changed circumstances review. Rather, we are addressing the issue in the context of this administrative review. We have reviewed the information submitted on the record and preliminarily determine that LS Electric, is the successor-in-interest to LSIS. For further information, see the memorandum to the file regarding our successor-in-interest analysis.14

DISCUSSION OF THE METHODOLOGY VII.

Comparisons to Normal Value

Pursuant to section 773(a) of the Act and 19 CFR 351.414(c)(1) and (d), to determine whether Hyosung's sales of the subject merchandise from Korea to the United States were made at less than normal value, we compared the constructed export price (CEP) to the normal value as described in the "Constructed Export Price" and "Normal Value" sections of this memorandum.

Determination of Comparison Method A.

Pursuant to 19 CFR 351.414(b) and (c)(1), Commerce calculates dumping margins by comparing weighted-average normal values to weighted-average export prices (EPs) (or CEPs) (the average-to-average method) unless the Secretary determines that another method is appropriate in a particular situation. In antidumping investigations, Commerce examines whether to compare weighted-average normal values with the EPs (or CEPs) of individual sales (i.e., the average-to-transaction method) as an alternative comparison method using an analysis consistent with section 777A(d)(l)(B) of the Act. Although section 777A(d)(l)(B) of the Act does not strictly govern Commerce's examination of this question in the context of administrative reviews, the issue arising under 19 CFR 351.414(c)(1) in administrative reviews is analogous to the issue in antidumping investigations. 15

13 Id.

¹¹ See LSIS's Letter, "Large Power Transformers from the Republic of Korea: Request for Changed Circumstances Review Concurrent with Administrative Review (POR 08/01/2018 – 07/31/2019)," dated May 8, 2020. ¹² *Id*. at 2.

¹⁴ See Memorandum, "Changed Circumstances Review, Analysis of Successor-in-Interest request by LSIS Co. Ltd," dated concurrently with this memorandum.

¹⁵ See Ball Bearings and Parts Thereof from France, Germany, and Italy: Final Results of Antidumping Duty Administrative Reviews; 2010–2011, 77 FR 73415 (December 10, 2012), and accompanying Issues and Decision Memorandum (IDM) at Comment 1; see also Apex Frozen Foods Private Ltd. v. United States, 37 F. Supp. 3d 1286 (CIT 2014).

In recent investigations, Commerce applied a "differential pricing" analysis for determining whether application of average-to-transaction comparisons is appropriate in a particular situation pursuant to 19 CFR 351.414(c)(1) and consistent with section 777A(d)(1)(B) of the Act. ¹⁶ Commerce finds the differential pricing analysis used in those recent investigations may be instructive for purposes of examining whether to apply an alternative comparison method in this administrative review. Commerce will continue to develop its approach in this area based on comments received in this and other proceedings, and on Commerce's additional experience with addressing the potential masking of dumping that can occur when Commerce uses the average-to-average method in calculating weighted-average dumping margins.

The differential pricing analysis used in these preliminary results requires a finding of a pattern of EPs, (or CEPs) for comparable merchandise that differ significantly among purchasers, regions, or time periods. If such a pattern is found, then the differential pricing analysis evaluates whether such differences can be taken into account when using the average-to-average method to calculate the weighted-average dumping margin. The differential pricing analysis used here evaluates all purchasers, regions, and time periods to determine whether a pattern of prices that differ significantly exists. The analysis incorporates default group definitions for purchasers, regions, time periods, and comparable merchandise. Purchasers are based on the reported consolidated customer codes. Regions are defined using the reported destination code (i.e., zip codes or city and state names) and are grouped into regions based upon standard definitions published by the U.S. Census Bureau. Time periods are defined by the quarter within the POR being examined based upon the reported date of sale. For purposes of analyzing sales transactions by purchaser, region and time period, comparable merchandise is considered using the product control number and any characteristics of the sales, other than purchaser, region and time period, that Commerce uses in making comparisons between EP (or CEP) and normal value for the individual dumping margins.

In the first stage of the differential pricing analysis used here, the "Cohen's d test" is applied. The Cohen's d coefficient is a generally recognized statistical measure of the extent of the difference between the mean (i.e., weighted-average price) of a test group and the mean (i.e., weighted-average price) of a comparison group. First, for comparable merchandise, the Cohen's d coefficient is calculated when the test and comparison groups of data for a particular purchaser, region or time period each have at least two observations, and when the sales quantity for the comparison group accounts for at least five percent of the total sales quantity of the comparable merchandise. Then, the Cohen's d coefficient is used to evaluate the extent to which the prices to the particular purchaser, region or time period differ significantly from the prices of all other sales of comparable merchandise. The extent of these differences can be quantified by one of three fixed thresholds defined by the Cohen's d test: small, medium or large (0.2, 0.5 and 0.8, respectively). Of these thresholds, the large threshold provides the strongest indication that there is a significant difference between the mean of the test and comparison groups, while the small threshold provides the weakest indication that such a difference exists. For this analysis, the

¹⁶ See, e.g., Xanthan Gum from the People's Republic of China: Final Determination of Sales at Less Than Fair Value, 78 FR 33351 (June 4, 2013); Steel Concrete Reinforcing Bar from Mexico: Final Determination of Sales at Less Than Fair Value and Final Affirmative Determination of Critical Circumstances, 79 FR 54967 (September 15, 2014); and Welded Line Pipe from the Republic of Turkey: Final Determination of Sales at Less Than Fair Value, 80 FR 61362 (October 13, 2015).

difference is considered significant, and the sales in the test group are found to pass the Cohen's d test, if the calculated Cohen's d coefficient is equal to or exceeds the large (i.e., 0.8) threshold.

Next, the "ratio test" assesses the extent of the significant price differences for all sales as measured by the Cohen's *d* test. If the value of sales to purchasers, regions, and time periods that pass the Cohen's *d* test account for 66 percent or more of the value of total sales, then the identified pattern of prices that differ significantly supports the consideration of the application of the average-to-transaction method to all sales as an alternative to the average-to-average method. If the value of sales to purchasers, regions, and time periods that pass the Cohen's *d* test accounts for more than 33 percent and less than 66 percent of the value of total sales, then the results support consideration of the application of an average-to-transaction method to those sales identified as passing the Cohen's *d* test as an alternative to the average-to-average method, and application of the average-to-average method to those sales identified as not passing the Cohen's *d* test. If 33 percent or less of the value of total sales passes the Cohen's *d* test, then the results of the Cohen's *d* test do not support consideration of an alternative to the average-to-average method.

If both tests in the first stage (i.e., the Cohen's d test and the ratio test) demonstrate the existence of a pattern of prices that differ significantly such that an alternative comparison method should be considered, then in the second stage of the differential pricing analysis, Commerce examines whether using only the average-to-average method can appropriately account for such differences. In considering this question, Commerce tests whether using an alternative comparison method, based on the results of the Cohen's d and ratio tests described above, yields a meaningful difference in the weighted-average dumping margin as compared to that resulting from the use of the average-to-average method only. If the difference between the two calculations is meaningful, then this demonstrates that the average-to-average method cannot account for differences such as those observed in this analysis, and, therefore, an alternative comparison method would be appropriate. A difference in the weighted-average dumping margins is considered meaningful if: (1) there is a 25 percent relative change in the weightedaverage dumping margins between the average-to-average method and the appropriate alternative method where both rates are above the *de minimis* threshold; or (2) the resulting weighted-average dumping margins between the average-to-average method and the appropriate alternative method move across the *de minimis* threshold.

Interested parties may present arguments and justifications in relation to the above-described differential pricing approach used in these preliminary results, including arguments for modifying the group definitions used in this proceeding.

B. Results of the Differential Pricing Analysis

For Hyosung, based on the results of the differential pricing analysis, we find that the value of total sales that passed the Cohen's *d* test was less than 33 percent, and, as such, these results do not confirm the existence of a pattern of prices for comparable merchandise that differ significantly among purchasers, regions, or time periods and these results do not support consideration of an alternative to the average-to-average method.¹⁷ Thus, the results of the Cohen's *d* and ratio tests do not support consideration of an alternative to the average-to-average method for either respondent. Accordingly, we preliminarily determine to apply the average-to-average method for all U.S. sales to calculate the weighted-average dumping margin for Hyosung.¹⁸

Product Comparisons

In accordance with section 771(16) of the Act, we compared prices for products produced by Hyosung and sold in the home market on the basis of the comparison product which was either identical or most similar in terms of the physical characteristics to the product sold in the United States. In the order of importance, these physical characteristics are: (1) number of phases; (2) maximum MVA rating; (3) transformer technology; (4) high line voltage; (5) high voltage winding basic insulation level; (6) number of windings in transformer; (7) type of tap changer and percentage regulation; (8) low line voltage; (9) impedance at maximum MVA rating; (10) type of core steel; (11) type of transformer; (12) low voltage winding basic insulation level; (13) load loss at maximum MVA rating; (14) no-load loss; (15) cooling class designation; (16) overload requirement; (17) decibel rating; and (18) frequency.

Date of Sale

Section 19 CFR 351.401(i) states that, "{i}n identifying the date of sale of the subject merchandise or foreign like product, the Secretary normally will use the date of invoice, as recorded in the exporter or producer's records kept in the ordinary course of business." The regulation provides further that Commerce may use a date other than the date of invoice if the Secretary is satisfied that a different date better reflects the date on which the exporter or producer establishes the material terms of sale. Ommerce has a long-standing practice of

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¹⁷ See Memorandum, "Analysis of Data Submitted by Hyosung Heavy Industries Corporation in the Preliminary Results of the 2018-2019 Administrative Review of the Antidumping Duty Order on Large Power Transformers from the Republic of Korea," dated concurrently with this memorandum (Hyosung Preliminary Analysis Memorandum).

¹⁸ In these preliminary results, Commerce applied the weighted-average dumping margin calculation method adopted in *Antidumping Proceedings: Calculation of the Weighted-Average Dumping Margin and Assessment Rate in Certain Antidumping Duty Proceedings; Final Modification*, 77 FR 8101 (February 14, 2012).

¹⁹ See 19 CFR 351.401(i); see also Allied Tube & Conduit Corp. v. United States, 132 F. Supp. 2d 1087, 1090 (CIT 2001) (quoting 19 CFR 351.401(i)) (Allied Tube).

finding that, where shipment date precedes invoice date, shipment date better reflects the date on which the material terms of sale are established.²⁰

In prior segments of this proceeding, we concluded that the date of the initial purchase order was the date upon which material terms of sale had been established between the respondents and their customers.²¹ However, in the 2014 – 2015 administrative review, Commerce found that the date of shipment was the date on which the material terms of sale had been established for Hyosung.²² Hyosung indicated that a significant number of sales in both markets had changes to the material terms of sale after the initial purchase order.²³ Consequently, Hyosung reported what it indicated was the shipment date as the date of sale for both home market and U.S. sales in this review.²⁴

For sales in Korea, Hyosung reports that it is common practice in Korea to issue a tax invoice at the conclusion of a domestic sale.²⁵ Hyosung stated that it normally issues a tax invoice to home-market customers in accordance with a payment schedule and that such an invoice is typically not a single, all-inclusive tax invoice but rather multiple tax invoices.²⁶ Hyosung further stated that it generally issues a tax invoice covering a significant portion of the contract price based on completion of shipment.²⁷ However, for certain home-market sales, Hyosung indicated that it had not yet issued final tax invoices for sales of reported LPT units.²⁸

For sales in the United States, Hyosung stated that its U.S. affiliate, HICO America Sales and Technology, Inc. (HICO America), often issues multiple installment/progress invoices to its U.S. customer in accordance with an agreed upon invoicing schedule.²⁹ Once all obligations are

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²⁰ See, e.g., Notice of Final Determination of Sales at Less Than Fair Value and Negative Final Determination of Critical Circumstances: Certain Frozen and Canned Warmwater Shrimp from Thailand, 69 FR 76918 (December 23, 2004), and accompanying IDM at Comment 10; see also Notice of Final Determination of Sales at Less Than Fair Value: Structural Steel Beams from Germany, 67 FR 35497 (May 20, 2002), and accompanying IDM at Comment 2.

²¹ For a full discussion of this determination, see Large Power Transformers from the Republic of Korea: Final Determination of Sales at Less Than Fair Value, 77 FR 40857 (July 11, 2012) and accompanying IDM at Comment 1.

²² See Large Power Transformers from the Republic of Korea: Final Results of Antidumping Duty Administrative Review; 2014-2015, 82 FR 13432 (March 13, 2017), and accompanying IDM at Comment 17. Hyosung noted the shift by Commerce in its Section A Response. See Hyosung's Letter, "Large Power Transformers from Korea: Section A Questionnaire Response," dated February 18, 2020, (Section A Response) at A-32.

²³ See Section A Response at 42-43; see also Hyosung's Letter, "Large Power Transformers from Korea: Hyosung's Supplemental Section A Response (Response to Questions 2 - 88)," dated June 19, 2019 (Supplemental Section A Response), at 54-56 and Exhibit SA-Q80.

²⁴ See Section A Response at 39.

²⁵ See Hyosung's Letter, "Hyosung Heavy Industries Corporation's Section B Questionnaire Response," dated March 20, 2020, (Section B Response) at B-25.

²⁶ See Hyosung's Section A Response at A-18 and A-38; see also Hyosung's Letter, "Large Power Transformers from Korea: Hyosung's Second Supplemental Section A Questionnaire Response," dated July 8, 2020, (Supplemental Section A Response) at 26.

²⁸ See Section B Response at B-25 and B-28; see also Hyosung's Letter, "Large Power Transformers from Korea: Hyosung's Supplemental Sections B-C Response," dated August 14, 2020, (Supplemental Section B-C Response), at 17, 18.

²⁹ See Hyosung's Section A Response at A-36.

satisfied, the last invoice related to sales is issued.³⁰ These obligations are generally satisfied after shipment.³¹ Thus, we preliminarily conclude that, for Hyosung, the date of sale is the actual shipment date, in accordance with Commerce's regulation and practice.³²

Constructed Export Price

For the price to the United States, we used CEP, in accordance with section 772(b) of the Act. We calculated CEP for those sales where a person in the United States, affiliated with the foreign exporter or acting for the account of the exporter, made the sale to the first unaffiliated purchaser in the United States of the subject merchandise.³³ We based CEP on the packed prices charged to the first unaffiliated customer in the United States and the applicable terms of sale.

With respect to Hyosung, in accordance with section 772(c)(2) of the Act, and where appropriate, we made deductions from the starting price for certain movement expenses, including foreign inland freight, foreign inland insurance, foreign brokerage and handling, U.S. inland freight, international freight, marine insurance, and U.S. brokerage and handling expenses and U.S. duty expenses. Pursuant to section 772(d)(1) of the Act, we made additional adjustments to CEP for commissions, direct selling expenses (e.g., oil, installation, duty drawback, inventory carrying costs incurred in Korea and certain other costs) credit expenses, warranties and indirect selling expenses. Pursuant to section 772(d)(3) of the Act, we made an adjustment for CEP profit.

Normal Value

C. Home Market Viability as Comparison Market

To determine whether there was a sufficient volume of sales of LPTs in the home market to serve as a viable basis for calculating normal value (*i.e.*, the aggregate volume of home-market sales of the foreign like product is five percent or more of the aggregate volume of U.S. sales), Commerce compared the volume of Hyosung's home-market sales of the foreign like product to the volume of its U.S. sales of the subject merchandise, in accordance with section 773(a)(1)(C) of the Act.³⁴ Based on this comparison, we determined that Hyosung had a viable home market during the POR. Consequently, we based normal value on home-market sales to unaffiliated purchasers made in the usual quantities in the ordinary course of trade, described in detail below.

D. Level of Trade

In accordance with section 773(a)(1)(B) of the Act and to the extent practicable, we determine normal value based on sales in the comparison market at the same level of trade as the EP or CEP.³⁵ Pursuant to 19 CFR 351.412(c)(1)(iii), the level of trade for normal value is based on the

³⁰ *Id*.

³¹ *Id.* at A-33, n. 16.

³² See Hyosung Preliminary Analysis Memorandum for further discussion.

³³ See section 772(b) of the Act.

³⁴ See Hyosung's Section A Response at Exhibit A-1.

³⁵ See also section 773(a)(7) of the Act.

starting price of the sales in the comparison market or, when normal value is based on constructed value, the starting price of the sales from which we derive selling, general and administrative expenses (SG&A), and profit. For CEP sales, the U.S. level of trade is based on the starting price of the U.S. sales, as adjusted under section 772(d) of the Act, which is from the exporter to the importer.³⁶

To determine if normal value sales are at a different level of trade than CEP sales, we examine stages in the marketing process and selling functions along the chain of distribution between the producer and the unaffiliated customer.³⁷ If the comparison-market sales are at a different level of trade and the difference affects price comparability, as manifested in a pattern of consistent price differences between the sales on which normal value is based and comparison-market sales at the level of trade of the export transaction, we make a level-of-trade adjustment under section 773(a)(7)(A) of the Act. For CEP sales, if the normal value level of trade is more remote from the factory than the CEP level and there is no basis for determining whether the difference in levels between normal value and CEP affects price comparability, we adjust normal value under section 773(a)(7)(B) of the Act (the CEP-offset provision).³⁸

For Hyosung, the company reported a single channel of distribution to one category of customers for both home market and U.S. sales.³⁹ We reviewed the intensity of all selling functions Hyosung claimed to perform for this single channel of distribution in the home market and, based on our analysis of all Hyosung's comparison-market selling functions, we preliminarily find all home-market sales were made at the same level of trade, or the normal-value level of trade.⁴⁰

With regard to U.S. sales, Hyosung also reported one channel of distribution for all sales (*i.e.*, sales through HICO America). Finally, we reviewed the selling-functions chart provided by Hyosung. Our review indicated that many of the selling activities were performed by the affiliate HICO America in the United States. Based on this information, we preliminarily find that all CEP sales constitute one level of trade, or the CEP level of trade. We then compared the normal-value level of trade, based on the selling functions associated with the transactions between Hyosung and its customers in the home market, to the CEP level of trade, based on the selling functions associated with the transactions between Hyosung and HICO America. Our analysis indicated that the selling functions performed for home-market customers are not performed at a higher degree of intensity, or are greater in number, than the selling functions performed for HICO America. Thus, we preliminarily concluded that the normal-value level of trade is not at a more advanced stage than the CEP level of trade. Accordingly, we preliminarily

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³⁶ See 19 CFR 351.412(c)(1)(ii).

³⁷ See 19 CFR 351.412(c)(2).

³⁸ See Notice of Final Determination of Sales at Less Than Fair Value: Certain Cut-to-Length Carbon Steel Plate from South Africa, 62 FR 61731, 61732-33 (November 19, 1997) (applying the CEP offset analysis under section 773(a)(7)(B)).

³⁹ See Hyosung's Section A Response at A-16.

⁴⁰ See Section A Response at A-24 through A-25, and Exhibits A-13(1), A-13(2), and A-13(3); see also Supplemental Section A Response at 42-71.

⁴¹ See Section A Response at A-26 through A30, and Exhibit Exhibits A-13(1), A-13(2), and A-13(3); see also Supplemental Section A Response at 42-71.

have not applied a CEP offset to normal value. For further analysis and discussion, *see* the Preliminary Analysis Memorandum.

E. Cost of Production

On June 29, 2015, the President signed into law The Trade Preferences Extension Act of 2015, Public Law 114-27, which provides a number of amendments to the antidumping and countervailing duty laws. Pursuant to the amendment of section 773(b)(2) of the Act,⁴³ Commerce required that both respondents provide constructed-value and cost of production (COP) information to determine if there were reasonable grounds to believe or suspect that sales of foreign like product had been made at prices that represented less than the COP of the product.

1. Calculation of Cost of Production

We calculated the COP for the respondent based on the sum of the cost of materials and fabrication for the foreign like product, plus amounts for SG&A expenses, interest expenses, and packing, in accordance with section 773(b)(3) of the Act. We relied on the COP data submitted by Hyosung.

2. Test of Comparison Market Sales Prices

On a product-specific basis, we compared the adjusted weighted-average COP to the per-unit price of the comparison-market sales of the foreign like product to determine whether these sales had been made at prices below the COP. In particular, in determining whether to disregard home-market sales made at prices below the COP, we examined whether such sales were made within an extended period of time in substantial quantities and at prices which permitted the recovery of all costs within a reasonable period of time, in accordance with sections 773(b)(2)(B), (C), and (D) of the Act. For purposes of this comparison, we used COP exclusive of selling and packing expenses. The prices were net of billing adjustments, discounts, movement expenses, direct and indirect selling expenses, and packing expenses, where appropriate.

3. Results of the Cost of Production Test

Section 773(b)(1) of the Act provides that, where sales made at less than the COP "have been made within an extended period of time in substantial quantities" and "were not at prices which permit recovery of all costs within a reasonable period of time," Commerce may disregard such sales when calculating normal value. Pursuant to section 773(b)(2)(C)(i) of the Act, we did not disregard below-cost sales that were not made in "substantial quantities," *i.e.*, where less than 20 percent of sales of a given product were made at prices less than the COP. We disregarded below-cost sales when they were made in substantial quantities, *i.e.*, where 20 percent or more of a respondent's sales of a given product were at prices less than the COP and where "the weighted average per unit price of the sales . . . is less than the weighted average per unit cost of production for such sales." Finally, based on our comparison of prices to the weighted-average

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⁴³ See 19 USC 1677b(b)(2)(A)(ii).

⁴⁴ See section 773(b)(2)(C)(ii) of the Act.

COPs, we considered whether the prices would permit the recovery of all costs within a reasonable period of time.⁴⁵

For Hyosung, the cost test indicated that, for home market sales of certain products, more than 20 percent were sold at prices below the COP within an extended period of time and were at prices which would not permit the recovery of all costs within a reasonable period of time. ⁴⁶ Thus, in accordance with section 773(b)(1) of the Act, we disregarded these below-cost sales as outside of the ordinary course of trade in our analysis of the companies' home-market sales data and used the remaining sales to determine normal value.

F. Calculation of Normal Value Based on Comparison Market Prices

We calculated normal value for Hyosung based on the reported packed, ex-factory, or delivered prices to comparison-market customers.

With respect to Hyosung, we made deductions from the starting price, where appropriate, for certain movement expenses (*i.e.*, inland freight and inland insurance) and for certain direct selling expenses (*e.g.*, warranty, installation costs, and other charges), pursuant to section 773(a)(6)(B)(ii) of the Act. We added U.S. packing costs and deducted home-market packing costs, in accordance with sections 773(a)(6)(A) and (B)(i) of the Act.

When comparing U.S. sales with comparison-market sales of similar, but not identical, merchandise, we also made adjustments for physical differences in the merchandise in accordance with section 773(a)(6)(C)(ii) of the Act and 19 CFR 351.411. We based this adjustment on the difference in the variable cost of manufacturing of the foreign-like product and that of the subject merchandise.⁴⁷

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⁴⁵ *See* section 773(b)(2)(D) of the Act.

⁴⁶ See Hyosung Preliminary Analysis Memorandum.

⁴⁷ See 19 CFR 351.411(b).

G. Price-to-Constructed Value Comparison

Where we were unable to find a home-market match of identical or similar merchandise, we based normal value on constructed value in accordance with section 773(a)(4) of the Act. Where appropriate, we made adjustments to constructed value in accordance with section 773(a)(8) of the Act.

In accordance with section 773(e) of the Act, we calculated constructed value based on the sum of the respondents' material and fabrication costs, SG&A expenses, profit, and U.S. packing costs. We calculated the COP component of constructed value as described above in the "Calculation of Cost of Production" section of this memorandum. In accordance with section 773(e)(2)(A) of the Act, we based SG&A expenses and profit on the amounts incurred and realized by the respondents in connection with the production and sale of the foreign like product in the ordinary course of trade, for consumption in the foreign country. Commerce's normal practice is to rely on the financial information most contemporaneous with the POR. Because the majority of this period fell within fiscal year 2019 rather than fiscal year 2018, we relied on Hyosung's G&A and financial expense rates for fiscal year 2018.

H. Currency Conversion

We made currency conversions into U.S. dollars in accordance with section 773A(a) of the Act and 19 CFR 351.415, based on the exchange rates in effect on the dates of the U.S. sales as certified by the Federal Reserve Bank. The exchange rates are available on the Enforcement and Compliance website at http://enforcement.trade.gov/exchange.

VIII. RATE FOR NON-SELECTED COMPANIES

The statute and Commerce's regulations do not address the rate to be applied to companies not selected for individual examination when Commerce limits its examination in an administrative review pursuant to section 777A(c)(2) of the Act. Generally, Commerce looks to section 735(c)(5) of the Act, which provides instructions for calculating the all-others rate in a market economy investigation, for guidance when calculating the rate for companies which were not selected for individual review in an administrative review. Under section 735(c)(5)(A) of the Act, the all-others rate is normally "an amount equal to the weighted average of the estimated weighted-average dumping margins established for exporters and producers individually investigated, excluding any zero or *de minimis* margins, and any margins determined entirely {on the basis of facts available}." In this review, Hyosung is the only mandatory respondent. Accordingly, we have applied a rate of 52.75 percent from Hyosung to the non-selected companies.

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⁴⁸ See, e.g., Polyethylene Retail Carrier Bags from Thailand: Final Results of Antidumping Duty Administrative Review and Partial Rescission of Antidumping Duty Administrative Review, 72 FR 64580 (November 16, 2007), and accompany IDM at Comment 3.

IX. RECOMMENDATION

We recommend applying the above methodology for these preliminary results.	
\boxtimes	
Agree	Disagree
X More	12/14/2020
Signed by: JEFFREY KESSLER	
Jeffrey I. Kessler Assistant Secretary for Enforcement and Compliance	